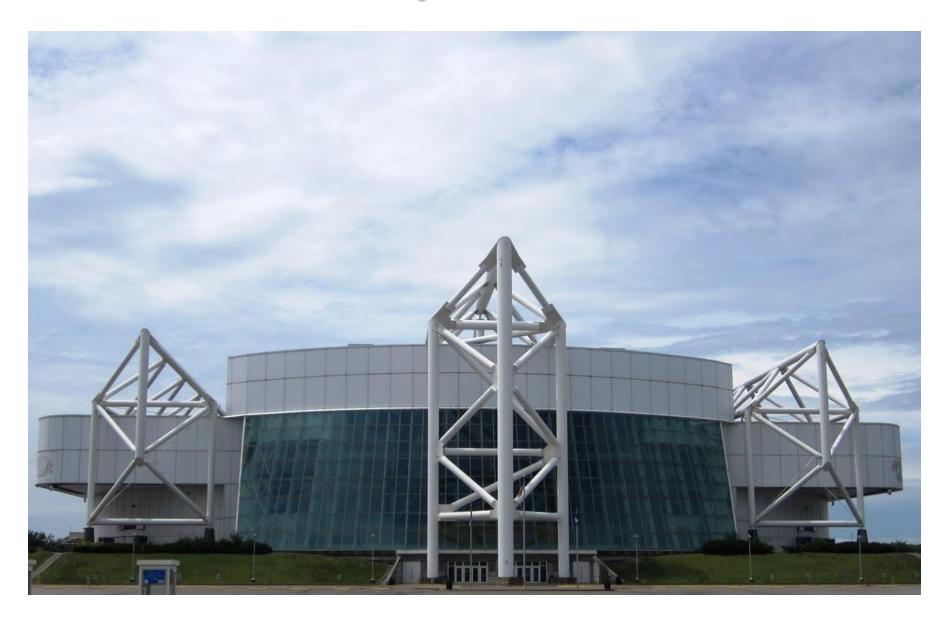
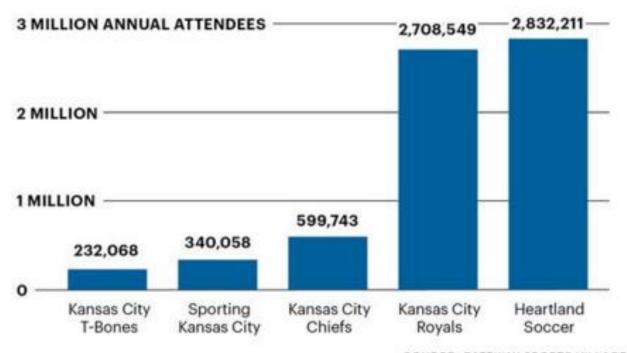
# Kemper Arena



## Big Events vs Continuous Events

#### NO MERE CHILD'S PLAY

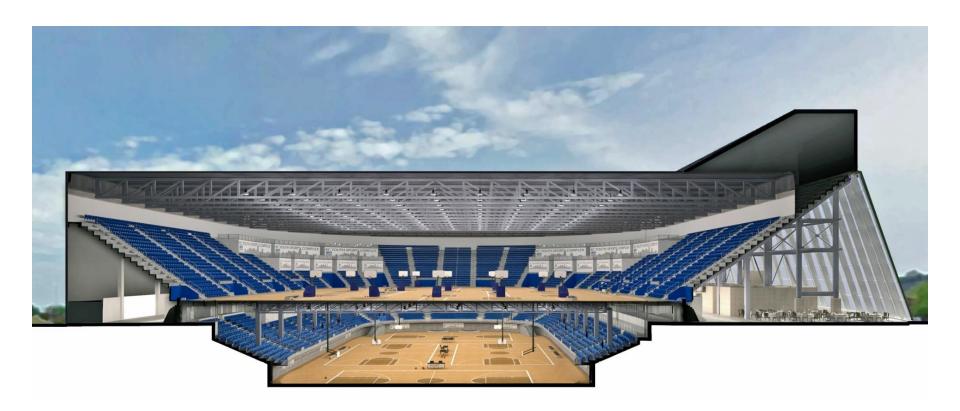
Here are the most recent annual attendance figures available for Kansas City's professional sports franchises and Heartland Soccer Association.



SOURCE: GATEWAY SPORTS VILLAGE

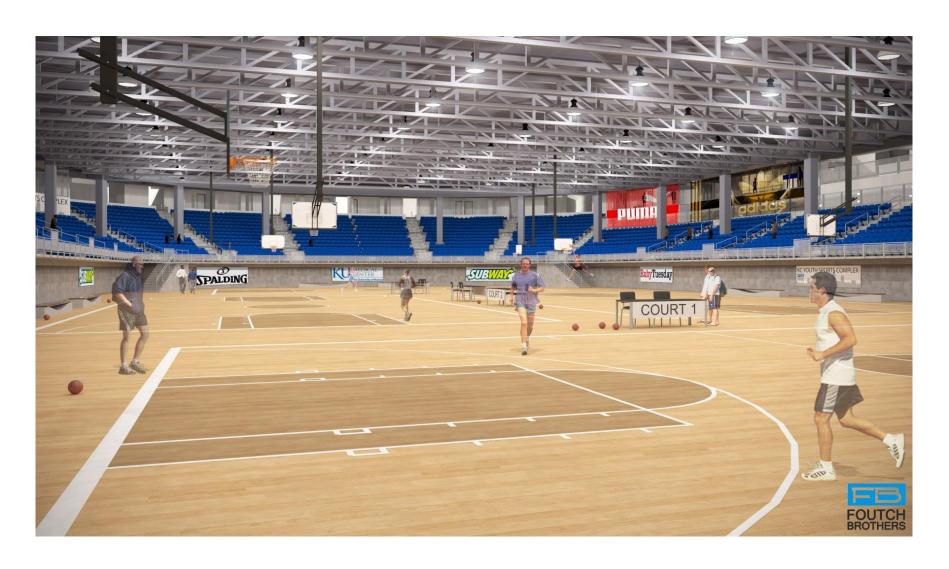
## Adaptability

Add a 2<sup>nd</sup> floor at the Balcony Level = 12 Courts



The additional floor increases the usable space by 200% and retains the Arena as a dynamic and functioning Sports venue

# **Existing Arena Floor**



# **New Top Floor**



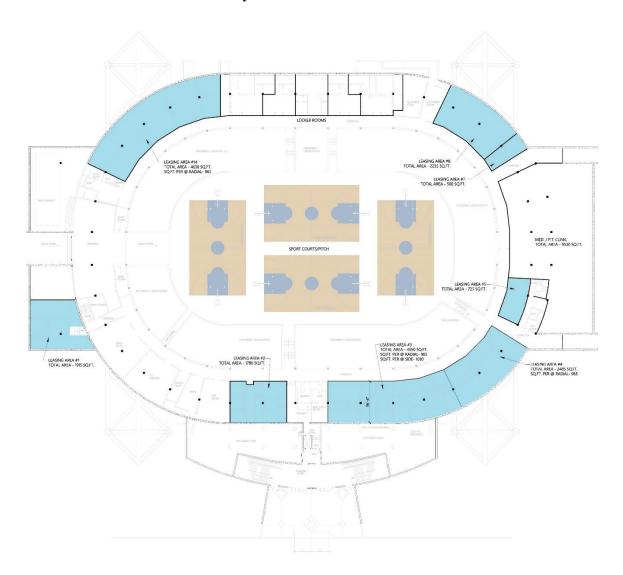
## **Facility Options**

- Sports Basketball, Volleyball, Futsal, Track, Rowing, Tennis Wrestling, Gymnastics Tumble/Cheer, Dance, etc, all Fitness & Core Strength, Martial Arts, Ancillary training
- KC Sports Commission, VisitKC, Parks & Rec, Home/Charter Schools, Adult League
- Conventions, Events, eSports, Graduations
- Office, Retail, Medical, Physical Therapy, Fitness Memberships

## **Conversion - Bottom Floor**

### **Existing Arena floor and Service Level**

27,000+ Sf Leasable

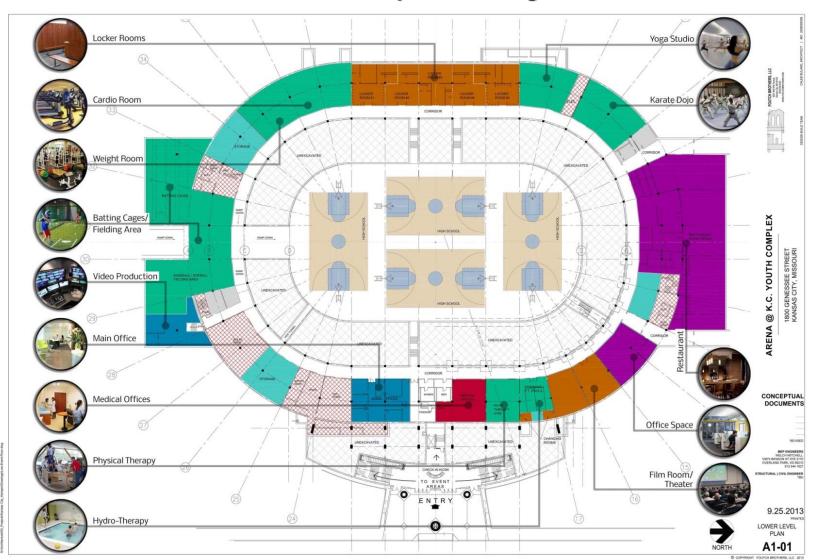




### **Conversion - Bottom Floor**

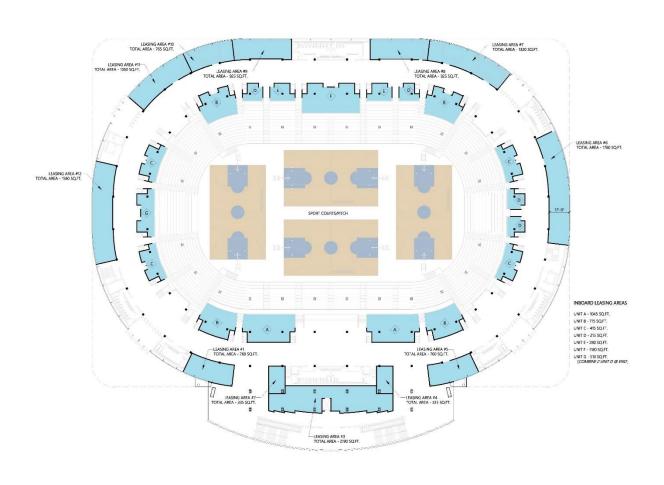
#### **Existing Arena floor plus new Services**

**Diversified Services for Sports Training and Fitness** 



## **Conversion - Main Concourse**

# Converted Concourse, Suites and Services 10,000 Sf Leasable

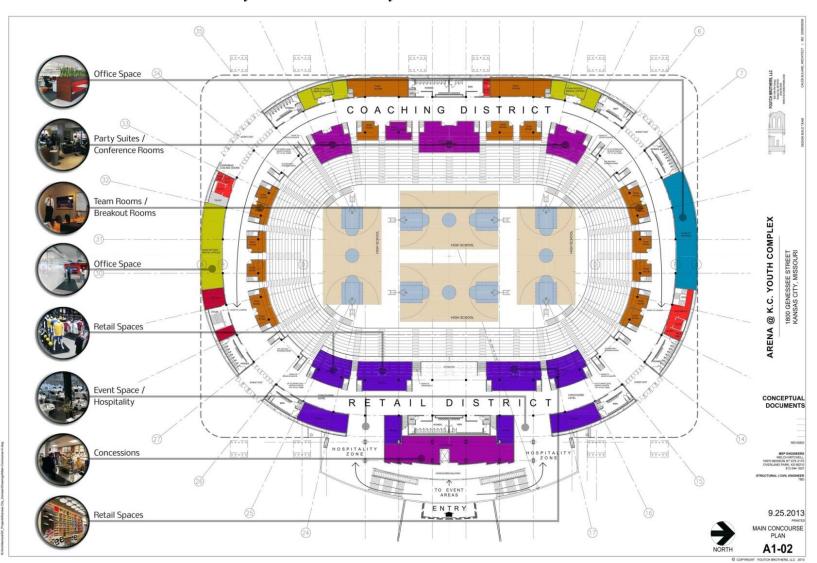




### **Conversion - Main Concourse**

#### **Converted Concourse, Suites and Services**

Offices, Team Rooms, Concessions and Retail

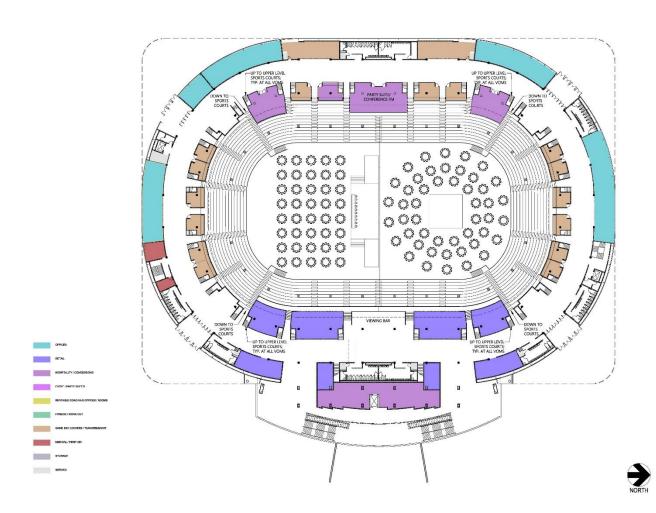


## **Main Concourse**



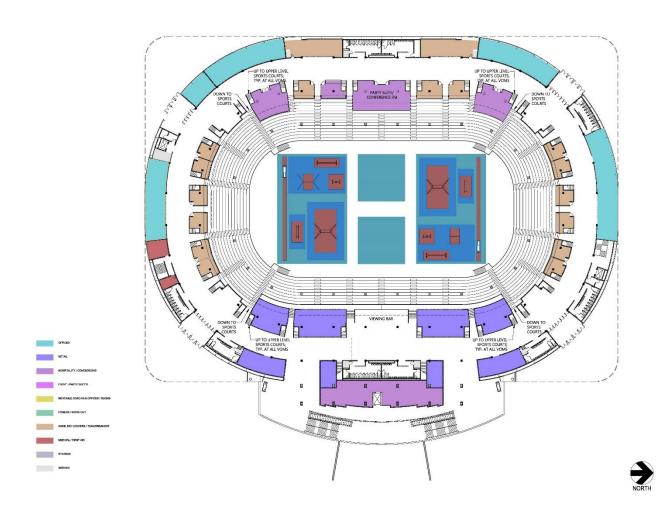
## **Conversion - Main Floor**

### **Existing Arena floor options**



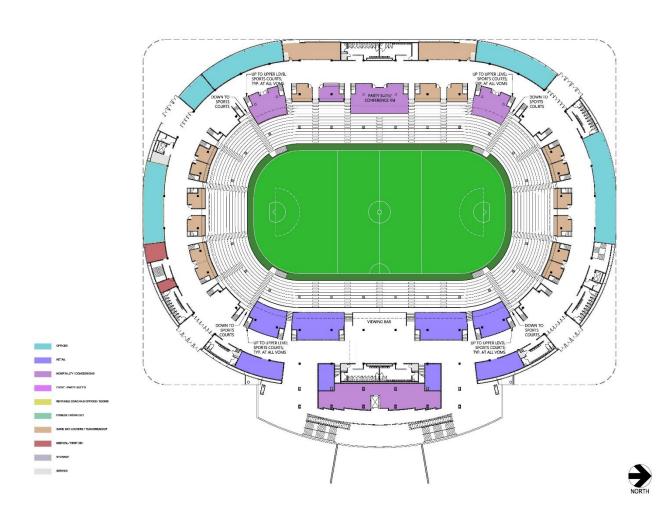
## **Conversion - Bottom Floor**

### **Existing Arena floor options**



## **Conversion - Main Floor**

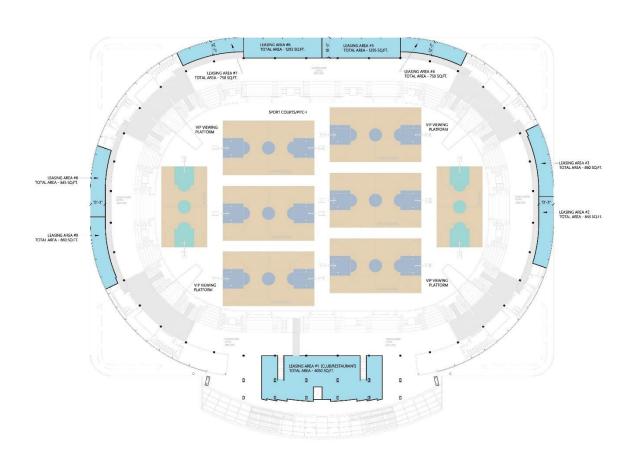
### **Existing Arena floor options**



# **New Top Floor**

#### **New Arena floor & Concourse Mezzanine**

12,000 Sf Leasable and 52,000 Sf Arena floor

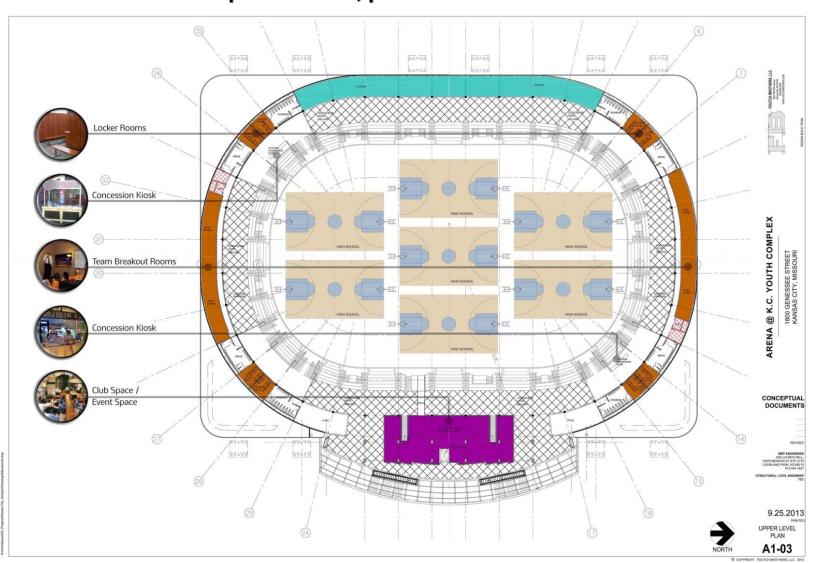




## **Top Floor**

#### **New Arena floor & Concourse Mezzanine**

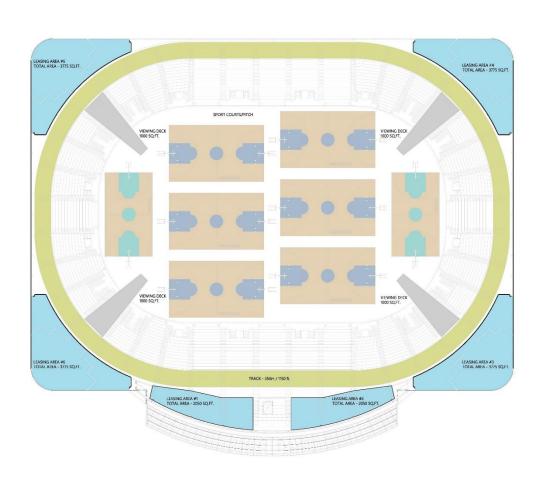
**Additional Sports Courts, plus Team Rooms and Services** 



## **Track Floor**

#### **New 5-lane Track & Office Space**

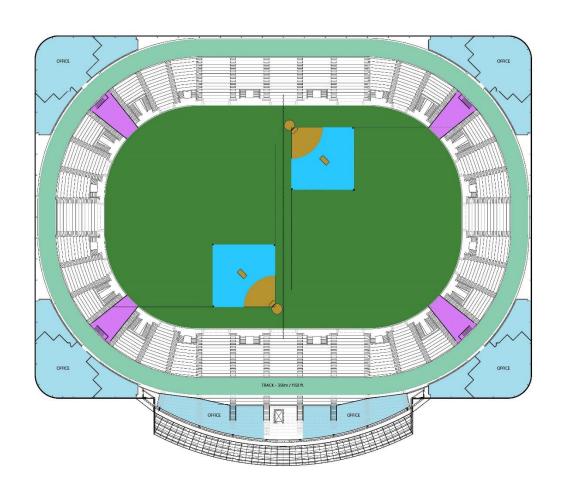
20,000 Sf Leasable area





# **Top Floor**

#### **New Arena floor & Concourse Mezzanine**

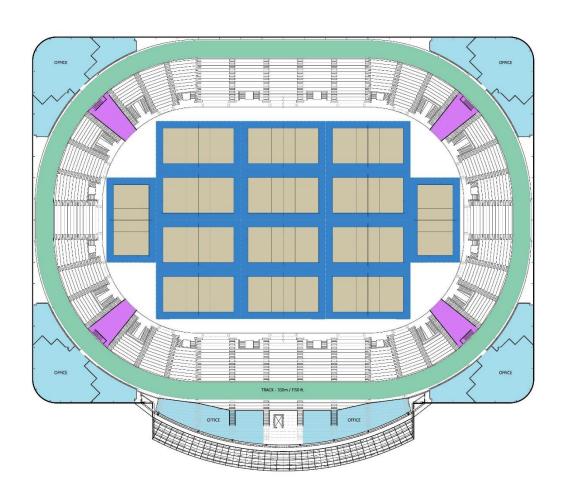






# **Top Floor**

#### **New Arena floor & Concourse Mezzanine**







## Demand, Financials & Schedule

1,000 Daily Visitors – Week days 3,000 to 5,000 Daily Visitors – Weekends = 500,000 to 1,000,000 Annual Visitors

> \$25MM+ total project cost Owner/Investor Equity Commercial Bank Loan Historic Tax Credits

Acquire by end of 2016 Construction complete by end of 2017

## **Summary Re-cap**

Iconic Structure & Destination
High Demand, Central Location
Continuous Traffic
Low Cost of Entry
Integrated Health, Fitness and Performance Facility
Value-added Services, Retail & Office Community